



Finance & Accounting Overview

The role of the CFO and structure of their associated finance teams is rapidly changing in response to a greater degree of ownership in determining corporate strategy, risk assessment and measuring value creation. Information technology means Finance is increasingly working externally with customers, suppliers and investors, as well as internally with Business Unit Leaders.

The qualities that any HR Director or CEO points to in finding a Finance candidate who can be a true business partner are strategic thinking, innovation and the ability to challenge the status quo. The demand for finance talent capable of designing and implementing change programmes internationally will rise rapidly as trade barriers fall and competition increases.

The old role of the back office number cruncher is in the past, now finance works on business critical initiatives and long-range planning and is involved in pushing sales as well as cutting costs.

More and more, clients ask us for leadership ability in their Finance Managers and CFOs. This skill applies equally to those working in strategic finance roles where they are frequently required to work "through people" in virtual teams rather than having a large number of direct reports. Essentially, the demand for smart, innovative communicators is ever more critical.

We have seen finance take more and more of a front seat as "co-pilot" of the Business Leader or CEO, this trend will increase as organizations compete for finance talent capable of operating in a strategic way, able to drive value form the business and help guide the business management to meet its' operating plan.

The Consultants at Farn Williams have a wealth of experience in recruiting those rare skills within specialised verticals and geographies, and have the benefit of continuous research in Europe and dsewhere globally since 1993, to give them an unparalleled contact network in Finance, Accounting & Controlling.

Specialising in recruiting for international companies in the EMEA region, major cities and emerging markets, verticals covered include; Automotive, Pharma, Retail, FMCG, Manufacturing, Engineering, Energy & Power, Media & Entertainment.

Key Segments

- Manufacturing & Engineering;
- Automotive
- FMCG & Retail
- Oil, Gas & Power
- Technology & Media
- Life Sciences

Key Functions

- CFO/FD
- Financial Controller
- Finance Manager
- Plant Controller
- Financial Planning & Analysis

Key Geographies

- Germany, France
- Other Western Europe
- Central & Eastern Europe
- CIS & Russia
- Other Emerging Markets

Testimonial

Thanks for your help over the last year in helping Lear Corp. fill some critical finance positions in Germany and across Europe. As you know, the new Europe Business Development Controller started a few weeks ago and all indications are that he will be a valued team member at Lear. The Country CFO has now been with Lear for 9 months and has done a tremendous job in our operations. We will be moving him within the next month to a greater role within one of Lear's business segment in Germany. As we seek to create additional depth in our organization, I would appreciate your help on finding the right candidates.

VP Finance, EMEA, January 2006



Consultants

- [Carin STROEM](#)
Germany and Nordics
- [Jonathan FARN](#)
Business Development Director
- [Jonathan BROWN](#)
Central & Eastern Europe
- [Stephane GODEC](#)
France, Middle East & Africa